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This chapter provides an overview of the critical role of IT and its importance in planning and executing a successful

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Integration In addition,
half or even more of the
potential synergies
resulting from an
integration are related to
or dependent on IT. No
matter how contrary doing so
may be to an enterprise's

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culture, it is important to invest sufficient resources, budget, and attention in IT before and during an integration to maximize the potential that all those synergies will be realized.

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website featuring access to
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practices so your team can
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Well-designed playbooks can help: ■ Connect corporate development processes to integration planning

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processes. ■ Specify who needs to be involved and when. ■ Anticipate and document key decisions that need to be made in each phase. ■ Document anticipated risks and issues requiring action. ■ Provide

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parameters to ensure day one readiness. ■ Outline processes and steps for unique M&A scenarios (eg, carveouts). ■ Provide clear rules of engagement and protocols for managing sensitive information.

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Dublin, Dec. 18, 2020 (GLOBE
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Report, 2020-2026" report has been added to ResearchAndMarkets.com's offering. In 2020, the world CRO market is expected to be worth \$69.9 billion with a year-on-year spike of 9%. The contract research

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