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Whether you're convincing the boss about your much-deserved promotion or a busy restaurateur to offer a better table, the power of persuasion can help improve and increase your successes. Elizabeth Kuhnke, author of the bestselling Body Language For Dummies, guides the reader through easy-to-implement techniques that can turn a timid person into someone bursting with self-confidence and the ability to influence.

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Many people want to gain trust or support in business and throughout life, but the true skill is doing so in a charming fashion! Whether you're convincing the boss about your much-deserved promotion or a busy restaurateur to offer a better table, the power of persuasion can help improve and increase your successes.

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5.0 out of 5 stars Persuasion & Influence for Dummies.  
Reviewed in the United Kingdom on 5 November 2011.  
Verified Purchase. I bought this book because I rate the author's work highly based on her book 'Body Language for Dummies'. We all think we are already pretty good at Persuasion and Influence, but it's sometimes good to see the basics all ...

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